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# Management Accounts For the 4 months ended 31st July 2003

No commentary is published on these accounts as they are to be issued at the same time as those to 31st August 2003

## NAGEMENT ACCOUNTS TO 31 JULY 2003 DETAILED SUMMARY

DETAILED SUMMARY					Amminal
	Actual £	Budget £	Variance £	Variance %	Annual Budget £
INCOME	<b>6</b> .	~	~	70	~
<b>.</b>					
Professions	15 500	46 043	(450)	(2.96)	ED 64E
Arts Therapists Chiropodists	15,583 75,335	16,042 105,751	(459) (30,416)	(2.86) (28.76)	52,615 881,986
Clinical Scientists	28,027	30,448	(30,410) (2,421)	(28.76) (7.95)	165,193
Dietitians	55,190	59,189	(3,999)	(6.76)	181,672
Medical Laboratory Scientific Officers	172,029	190,061	(18,032)	(9.49)	874,345
Orthoptists	10,194	11,112	(918)	(8.26)	60,070
Occupational Therapists	206,587	219,355	(12,768)	(5.82)	1,123,894
Paramedics	80,222	80,021	201	0.25	444,455
Physiotherapists	334,115	346,006	(11,891)	(3.44)	1,209,505
Prosthetists & Orthotists	6,589	6,395	194	3.03	35,500
F 'iographers	202,826	207,869	(5,043)	(2.43)	683,798
Speech and Language Therapists	82,127	92,664	(10,537)	(11.37)	459,433
New Professions	0	0	0	0.00	60,000
Pagistration Income	1,268,824	1,364,913	(96,089)	(7.04)	6,232,466
Registration Income Investment Income (Excluding Unrealised Gains)	1,208,824 34,045	22,000	(90,089) 12,045	(7.04) 54.75	66,000
		22,000	12,040	04.70	00,000
	1,302,869	1,386,913	(84,044)	(6.06)	6,298,466
Department of Health Revenue Grant	909,924	925,000	(15,076)	(1.63)	1,030,000
Department of Health Capital Grant Released	0	0	0	0.00	188,338
					0
					0
TOTAL INCOME	2,212,793	2,311,913	(99,120)	(4.29)	7,516,804
EVENDELE	and the second se				0
EXPENDITURE					
Departments					
President	22,367	20,533	(1,834)	(8.93)	61,600
Council	58,960	71,189	12,229	17.18	268,331
6 f Executive	65,348	66,067	719	1.09	198,205
Education and Policy	321,097	322,605	1,508	0.47	487,819
Operations	377,537	458,197	80,660	17.60	1,613,447
Directors	116,085	144,931	28,846	19.90	470,030
IT Department	190,961	226,129	35,168	15.55	919,131
Finance	106,612	114,108	7,496	6.57	359,134
Administration	844,247	859,262	15,015	1.75	1,575,027
Legal Services	344,986	365,186	20,200	5.53	855,894
Human Resources	147,846	124,500	(23,346)	(18.75)	261,499
Communications	303,409	333,508	30,099	9.02	1,091,728
Operating Expenses	2,899,455	3,106,215	206,760	6.66	8,161,845
Operating Expenses	2,000,400	0,100,210	200,700	0.00	0,101,040
TOTAL EXPENDITURE	2,899,455	3,106,215	206,760	6.66	8,161,845
SURPLUS/(DEFICIT) (Excluding Unrealised Gains)	(686,662)	(794,302)	107,640	13.55	(645,041)
	044.050	<u>,</u>	044.000	0.00	<u>,</u>
Investment - Unrealised Gains / (Losses)	214,652	0	214,652	0.00	0
SURPLUS/(DEFICIT)	(472,010)	(794,302)	322,292	40.58	(645,041)
	(412,010)			:0.00	

#### MANAGEMENT ACCOUNTS TO 31 JULY 2003

#### DETAILED SUMMARY

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	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Income					
Registration fees	39,582	67,107	(27,525)	(41.02)	569,493
Registration fees (part year)	15,930	0	15,930	0.00	0
Readmission fees	24,606	49,972	(25,366)	(50.76)	258,600
Renewal fees	1,034,684	1,030,187	4,497	0.44	4,129,890
International scrutiny fees	131,055	172,664	(41,609)	(24.10)	639,400
Confirmation letter fees	4,300	5,083	(783)	(15.40)	5,083
Grandparenting scrutiny fees & other	18,667	39,900	(21,233)	(53.22)	630,000
	1,268,824	1,364,913	(96,089)	(7.04)	6,232,466

#### MANAGEMENT ACCOUNTS TO 31 JULY 2003

CODE	INVE				
BUDGET MANAGER		Paul Baker		A	
	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Income					
Bank interest - Business Reserve	2,076	2,000	76	3.80	6,000
Portfolio income	28,132	20,000	8,132	40.66	60,000
P & L on disposal of investments (Realised)	3,837	0	3,837	0.00	0
· · · · ·	34,045	22,000	12,045	54.75	66,000
P & L on disposal of investments (Unrealised)	214,652	0	214,652	0.00	0

#### MANAGEMENT ACCOUNTS TO 31 JULY 2003

**OVERHEAD TOTAL** 

Code		Actual £	Budget £	Variance £	Variance %	Annual Budget £
(	Payroll	488,070	499,270	11,200	2.24	1,514,594
	Basic	13,682	11,960	(1,722)	(14.40)	34,600
	Overtime	58,214	71,854	13,640	18.98	218,955
	National Insurance	62,981	78,980	15,999	20.26	242,726
	Pension costs	349	333	(16)	(4.80)	1,000
	Medical insurance	20,563	10,000	(10,563)	(105.63)	15,000
	Staff recruitment	72,359	68,700	(3,659)	(5.33)	154,200
	Temporary staff	2,260	0	(2,260)	0.00	0
	Other payroll expense	718,478	741,097	22,619	3.05	2,181,075
	Staff travelling and subsistence	7,781	7,298	(483)	(6.62)	21,900
	Fares	1,560	1,717	157	9.14	5,150
	Car expenses and car park	5,021	6,606	1,585	23.99	19,825
	Subsistence	414	2,191	1,777	81.10	6,575
	Entertaining	15,583	9,406	(6,177)	(65.67)	24,000
	Conferences	994	3,332	2,338	70.17	10,000
	Lecturing	31,353	30,550	(803)	(2.63)	87,450
(	<b>Council and committee expenses</b>	58,606	70,545	11,939	16.92	205,780
	Allowances	56,545	81,775	25,230	30.85	239,008
	Travelling and subsistence	3,707	1,500	(2,207)	(147.13)	4,500
	Conference expenses	0	2,800	2,800	100.00	30,000
	Training	118,858	156,620	37,762	24.11	479,288
	Property services	1,796	3,000	1,204	40.13	9,000
	Business rates	347	257	(90)	(35.02)	770
	Water	4,028	3,333	(695)	(20.86)	10,000
	Electricity	320	250	(70)	(27.83)	750
	Gas	5,244	8,600	3,356	39.02	25,800
	Cleaning contractors	3,129	2,600	(529)	(20.35)	7,800
	Cleaning materials	1,160	867	(293)	(33.79)	2,600
	Waste disposal	1,716	8,333	6,617	79.41	25,000
	Repairs and maintenance	2,114	1,667	(447)	(26.81)	5,000
	Maintenance contracts	44,220	45,000	780	1.73	55,000
	Security	510,162	520,000	9,838	1.89	600,000
	Building Refurbishment	8,667	8,667	0	0.00	26,000
	Property depreciation	582,903	602,574	19,671	3.26	767,720

OVERHEAD TOTAL
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Code		Actual £	Budget £	Variance £	Variance %	Annual Budget £
	Office services					
	Printing and stationery	103,098	88,333	(14,765)	(16.72)	265,000
	Photocopying	1,599	3,667	2,068	56.39	11,000
	Microfilming	141	0	(141)	0.00	0
	Postage	34,516	40,000	5,484	13.71	155,000
	Telephone	6,910	16,667	9,757	58.54	50,000
	Telephone system maintenance	0	1,067	1,067	100.00	3,200
	Mobile telephone	1,019	1,182	163	13.79	3,550
	Fax	1,472	500	(972)	(194.40)	1,500
	Couriers	984	667	(317)	(47.53)	2,000
	Office equipment < £500	5,324	8,400	3,076	36.62	25,200
	Office equipment rental	1,593	0	(1,593)	0.00	0
	Office equipment maintenance	0	0	0	0.00	0
	Staff catering	3,747	4,167	420	10.08	12,500
	Other office services	14,170	6,667	(7,503)	(112.54)	20,000
	Depreciation of office equipment	23,060	23,333	273	1.17	70,000
		197,633	194,650	(2,983)	(1.53)	618,950
	Computer services					
	Hardware < £500	1,503	2,217	714	32.21	6,650
	Hardware maintenance	1,807	6,000	4,193	69.88	18,000
	Software	2,538	4,866	2,328	47.84	14,600
	Software maintenance	13,583	6,500	(7,083)	(108.97)	19,500
	Software development	0	0	0	0.00	0
	Systems support	3,617	12,287	8,670	70.56	72,860
	Internet development	0	0	0	0.00	0
	Internet maintenance	7,050	4,000	(3,050)	• •	12,000
	Computer media and sundries	3,376	3,667	291	7.94	11,000
	Disaster contingency plan	2,435	2,833	398	14.05	8,500
	Computer training	0	2,767	2,767	100.00	8,300
6.	Other computer services costs	6,913	2,700	(4,213)		8,100
	IT Security - Backup Offsite etc	363	4,833	4,470	92.49	14,500
	IT Hardware Disposals	(2,535)	0	2,535	0.00	0
	Hardware depreciation	32,335	70,924	38,589	54.41	418,300
		72,985	123,594	50,609	40.95	612,310
	Communications	0	0	0	0.00	150,000
	Advertising	0 13,038	15,000	0 1,962	13.08	190,000
	Annual Reports (Design, Distribute)	•		786	1.97	155,000
	Brochures (Design, Distribute)	39,214 36,232	40,000 47,000	10,768	22.91	47,000
	HPC Launch Event	4,238	6,667	2,429	36.43	20,000
	Grandparenting Communications	4,230 6,081	18,000	2,429 11,919	66.22	36,000
	Listening Events	175	3,333	3,158	94.75	10,000
	Lobbying PR Advisors	14,542	15,000	458	3.05	45,000
	Market Research	31,914	30,000	(1,914)		75,000
	Registrant Comms & Internal	35,636	30,000	(5,636)	• •	62,000
	Translations	3,321	2,667	(654)	• •	8,000
	Students / Graduates	0,021	_,0007 0	(001)	0.00	55,000
Ç	Standards of Proficiency (Design, Prod, Dist)	62,865	66,150	3,285	4.97	66,150
	Welsh Language Scheme	1,355	5,000	3,645	72.90	15,000
	The second construction of the second s	248,611	278,817		10.83	934,150
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OVERHEAD TOTAL

Code		Actual £	Budget £	Variance £	Variance %	Annual Budget £
	Partners					
	Partners Recruitment	64,320	36,000	(28,320)	(78.67)	54,000
	Partners Training	15,431	15,000	(431)	(2.87)	50,000
	Legal & Medical Assessments	8,888	10,000	1,112	11.12	30,000
	Grandparenting Assessments	0	45,499	45,499	100.00	409,500
	International Reg Assessments	129,721	138,528	8,807	6.36	415,584
	International Applicant Interviews	2,072	3,267	1,195	36.58	9,800
	Mediation - Panels	342	333	(9)	(2.70)	3,000
	Panels (Allowance & Travel)	26,432	16,667	(9,765)	(58.59)	50,000
	Screening - Panels (Allow & Travel)	0	2,222	2,222	100.00	20,000
	Visitors	12,147	12,060	(87)	(0.72)	36,179
	JVC Costs	7,830	17,192	9,362	54.46	95,864
6		267,183	296,768	29,585	9.97	1,173,927
N.						
	Specific departmental expenses	0	0	0	0.00	0
	Accountancy assistance	0 3,232	3,667	435	11.86	11,000
	Archive storage Auditors' fees	3,232 7,175	3,807 7,175	435	0.00	21,525
		20,751	23,335	2,584	11.07	60,000
	Bank charges & interest	20,751	23,339 0	(213)	0.00	00,000
	Books and publications	213	0	(213)	0.00	0
	Conferences	9,590	10,000	410	4.10	32,250
	General insurance	9,590 12,250	17,500	5,250	30.00	52,500
	Legal insurance	2,755	1,067	(1,688)	(158.20)	3,200
	Health and safety	270,693	289,666	18,973	6.55	620,000
	Legal expenses Other professional fees	51,433	39,636	(11,797)	(29.76)	52,000
	Pension administration	446	2,000	1,554	(23.70) 77.70	6,000
	Staff functions	1,645	750	(895)	(119.33)	5,250
	Staff Handbook	0,040	1,333	1,333	100.00	4,000
	Personal Performance Consultancy	1,958	2,167	209	9.64	6,500
	Investors in People	1,000	2,000	2,000	100.00	7,000
1944 C	Good Citizen Scheme	Ő	667	667	100.00	2,000
	Quality ISO 2002	1,452	0	(1,452)	0.00	21,000
	HPC Processes	0	0	0	0.00	20,000
	Reward Data	Ő	2,000	2,000	100.00	5,000
	Subscriptions to professional bodies	1,424	1,482	58	3.91	4,450
	Proficiency Standards - QAA & Newchurch	250,442	250,000	(442)	(0.18)	270,000
	Professional Liaison Groups	1,732	8,000	6,268	78.35	48,000
	Legal - Disc Trans Writer	5,762	5,100	(662)	(12.98)	15,300
	Taxation advice	1,266	0	(1,266)	0.00	20,000
	Training	17,232	14,000	(3,232)	(23.09)	20,000
	crossense .	661,451	681,545	20,094	2.95	1,306,975
			anner an ann an Anna an			e enderstand and ender the set of the set of the
	OVERHEAD TOTAL	2,899,455	3,106,215	206,760	6.66	8,161,845

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BALANCE SHEET as at 31st July 2003

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as at 31st July 2003				
	£	£	March £	n 2003 £
FIXED ASSETS				
Tangible fixed assets				
Land & buildings, at cost or valuation Depreciation Net book value	1,300,000 (43,333)	1,256,667	1,300,000 (34,667)	1,265,333
Computer Equipment, at cost Depreciation Net book value	1,799,113 (296,188)	1,502,925	1,487,688 (266,597)	1,221,090
Office furniture and equipment, at cost Depreciation Net book value	292,874 (74,061)	218,813	256,485 (51,001)	205,485
Total tangible fixed assets		2,978,405		2,691,908
Investments		1,396,994		1,322,147
TOTAL FIXED ASSETS		4,375,399		4,014,055
CURRENT ASSETS				
DOH Debtor Other debtors and prepayments Bank balances and cash	266,678 138,399 0 		95,336 712,010 <u>504,924</u> 1,312,270	
CURRENT LIABILITIES Amounts falling due within one year				
Bank overdraft Creditors and accrued expenses	832,988 1,042,981		0 _1,325,969	
WORKING CAPITAL		(1,470,891)		(13,699)
DEFERRED INCOME				
Registration fees in advance Retention fees in advance	54,973 1,559,751	(1,614,725)	63,982 _2,174,581	(2,238,563)
NET ASSETS		1,289,783	-	1,761,793
Represented by:				
Capital Grant Receivable - LISA System Accumulated Fund at 1 April 2003 Surplus/(Deficit) for the period		753,351 1,008,442 (472,010) <b>1,289,783</b>	-	753,351 2,416,615 (1,408,173) <b>1,761,793</b>

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## MANAGEMENT ACCOUNTS TO 31 JULY 2003

# CASH FLOW STATEMENT

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## From 1st April 2003 - 31st July 2003

(686,662) 64,062 (3,837) (2,535) (30,208) 402,269 (282,988) (623,839)
(1,163,738)
30,208
(358,570) 10,547 (8,274) 151,915
(1,337,912)
504,924 (832,988) (1,337,912)

£

# HPC Cash Flow Forecast: August 03 - March 04

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										Total
	31st July 03	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	8 Mths
Opening Balance 1st		-832,988	-876,331	-989,087	-666,045	79,151	297,697	230,918	754,777	
Receipts_										
Fees		354,716	752,735	1,284,430	1,316,943	733,250	501,554	1,140,230	721,969	6,805,828
Grants		209,909	176,509							386,418
Investment Cash										0
Total Dessints	0	564,625	929,244	1,284,430	1,316,943	733,250	501,554	1,140,230	721,969	7,192,246
Total Receipts	0	504,025	929,244	1,204,430	1,510,945	133,230	301,334	1,140,230	721,909	7,172,240
Payments										
Operational										
Payments to Creditors		415,968	750,000	769,388	379,747	332,704	386,333	434,372	374,211	3,842,723
Wages (Gross,NI & Pension)		182,000	182,000	182,000	182,000	182,000	182,000	182,000	182,000	1,456,000
Exceptional										
IT System (LISA)			100,000							100,000
Other Cap Ex		10,000	10,000	10,000	10,000					40,000
Total Payment		607,968	1,042,000	961,388	571,747	514,704	568,333	616,372	556,211	5,438,723
Closing Balance	-832,988	-876,331	-989,087	-666,045	79,151	297,697	230,918	754,777	920,535	

Aged Creditors & Accruals	1,042,981	1,093,314	769,388	379,747	332,704	386,333	434,372	374,211	492,845	492,845
Budgeted Expenditure 03/04		466,301	426,074	379,747	332,704	386,333	434,372	374,211	492,845	
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