MANAGEMENT ACCOUNTS TO 29TH FEBRUARY 2004

The Management Accounts to 29^{th} February are to note. No commentary is provided as the Committee will be discussing the March accounts later in the agenda. It should be noted that the operating result is within £2,000 of budget.

HPC/FRC25/04

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Management Accounts For the 11 months ended 28th February 2004

MANAGEMENT ACCOUNTS TO 28 FEBRUARY 2004

					A
	Actual £	Budget £	Variance £	Variance %	Annual Budget £
INCOME	~	2	L _	70	L
Professions	45 000		(705)	(4.50)	
Arts Therapists	45,392	46,127	(735)	(1.59)	50,719
Chiropodists Clinical Scientists	440,737 143,802	577,073 135,633	(136,336) 8,169	(23.63) 6.02	644,482 153,379
Dietitians	152,523	154,632	(2,109)	(1.36)	169,319
Medical Laboratory Scientific Officers	700,108	728,626	(28,518)	(3.91)	842,698
Orthoptists	50,388	52,551	(2,163)	(4.12)	-59,265
Occupational Therapists	923,205	941 918	(18,713)	(1.99)	1,078,689
Paramedics	399,787	382,105	17,682	4.63	429,009
Physiotherapists	996,508	995;869	639	0.06	1,096,275
Prosthetists & Orthotists	29,889	29,956	(67)	(0.22)	34,109
Radiographers	584,615	586,963	(2,348)	(0.40)	641,482
Speech and Language Therapists N Professions	382,276	387,010 0	(4,734) 0	(1.22) 0.00	436,828
	·		0	0.00	
Registration Income	4,849,230	5,018,463	(169,233)	(3.37)	5,636,254
Investment Income (Excluding Unrealised Gains)	60,734	60,500	234	0.39	66,000
	4,909,964	5,078,963	(168,999)	(3.33)	5,702,254
Department of Health Revenue Grant	1,234,664	1,030;000	204,664	19.87	1,030,000
Department of Health Capital Grant Released	125,559	124,575	984	0.79	145,338
TOTAL INCOME	6,270,187	6,233,538	36,649	0.59	6,877,592
	0,270,107	19167000 No.44	30,049	0.59	<u>0;0//(;552</u> ,
EXPENDITURE	·	(paragine matrice of the statistics of			
Departments					And the second
President	37,159	46,384	9,225	19.89	150,600
Council Chief Executive	200,784	180,663	(20,121)	(11.14)	201,331
Emotion and Policy	185,364 521,672	181,689 (509,082)	(3,675) (12,590)	(2.02)	198,205
Operations	1,132,825	1,283,220	(12,590)	(2.47) 11.72	532,819 1,406,627
Directors	342,587	384,520	41,933	10.91	417,530
IT Department	736,866	765,912	29,046	3.79	856,131
Finance	287,435	316,636	29,201	9.22	350,134
Administration	1,797,405	1,712,237	(85,168)	(4.97)	1,788,027
Legal Services	938,764	7.83,237	(155,527)	(19.86)	840,894
Human Resources	364,105	348,186	(15,919)	(4.57)	356,499
Communications	720,656	715,639	(5,017)	(0.70)	802,728
Operating Expenses	7,265,622	7.207 405	(20 217)	(0.52)	TIONTEOF
	1,205,022	+ 7 <u>,22</u> 7,405	(38,217)	(0.53)	7,801,525
			<u> </u>		
TOTAL EXPENDITURE	7,265,622	7,227,405	(38,217)	(0.53)	7,801,525
		at the second	· · · · · ·	. ,	
(DEFICIT) (Excluding Unrealised Gains)	(995,435)	(993,867))	(1,568)	(0.16)	(923;933)
Ipvestment - Unrealised Gains / (Losses)	282,713	Ĵ, ¹ n O	282,713	0.00	
L ding - Surplus on revaluation	452,000	Ŭ Î	452,000	0.00	9 (O) (O)
				0.00	
(DEFICIT)	(260,722)	((993;867))	733,145	73.77	(923,933))
				=	

MANAGEMENT ACCOUNTS TO 28 FEBRUARY 2004

DETAILED SUMMARY

	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Income					
Registration fees	252,329	327,852	(75,523)	(23.04)	366,081
Registration fees (part year)	20,798	1 × (Ö)	20,798	0.00	
Readmission fees	76,270	161,412	(85,142)	(52.75)	178,600
Renewal fees	3,752,577	3 669 811	82,766	2.26	4,129,890
International scrutiny fees	467,240	478,904	(11,664)	(2.44)	532,600
Confirmation letter fees	4,975	5,083	(108)	(2.12)	5,083
Grandparenting scrutiny fees & other	275,041	375,401	(100,360)	(26.73)	424,000
	4,849,230	5,018,463	(169,233)	(3.37)	5,636,254

MANAGEMENT ACCOUNTS TO 28 FEBRUARY 2004

CODE	INVI	ESTMENT 8	OTHER IN]
BUDGET MANAGER		Paul Baker		A	
	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Income					
Bank interest - Business Reserve	481	5,500	(5,019)	(91.25)	6,000
Portfolio income	57,013	55,000	2,013	3.66	60,000
P & L on disposal of investments (Realised)	3,240	<u>, ()</u>	3,240	0.00	0
	60,734	60,500	234	0.39	66;000
L on disposal of investments (Unrealised)	282,713		282,713	0.00	d the

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MANAGEMENT ACCOUNTS TO 28 FEBRUARY 2004

OVERHEAD TOTAL

Code		Actual £	Budget £	Variance £	Variance %	Annual Budget £
(Territoria)	Payroll	1,368,574	1,396,842	28,268	2.02	1,524;594
	Basic	38,929	31,772	(7,157)	(22.53)	34,600
	Overtime	155,149	160,739	5,590	3.48	1774;955
	National Insurance	180,909	222,254	41,345	18.60	242;726
	Pension costs	967	917	(50)	(5.45)	1,000
	Medical insurance	38,554	15,000	(23,554)	(157.03)	15;000
	Staff recruitment	244,578	189,347	(55,231)	(29.17)	204;200
	Temporary staff	25,165	0	(25,165)	0.00	0
	Other payroll expense	2,052,825	2,016,871	(35,954)	(1.78)	2;197;075
	Staff travelling and subsistence	30,220	20;077	(10,143)	(50.52)	21,900
	Fares	4,377	4,721	344	7.29	5,150
	Car expenses and car park	17,707	18,175	468	2.57	19,825
	Subsistence	1,457	6(027	4,570	75.83	6,575
	Entertaining	24,585	22,179	(2,406)	(10.85)	24,000
	Conferences	994	3,668	2,674	72.90	4,000
	Lecturing	79,340	74,847	(4,493)	(6.00)	811,450
	Council and committee expenses	170,250	139,648	(30,602)	(21.91)	159,280
	Allowances	151,697	163,294	11,597	7.10	• 183,008
	Travelling and subsistence	6,121	4,125	(1,996)	(48.39)	4,500
	Conference expenses	0	5,000	5,000	100.00	5,000
	Training	328,068	312,067	(16,001)	(5.13)	
	Property services	4,484	8,250	3,766	45.65	9/000
	Business rates	927	706	(221)	(31.30)	770
	Water	7,764	9,167	1,403	15.30	10,000
	Electricity	1,717	688	(1,029)	(149.50)	7750
	Gas	16,714	23,650	6,936	29.33	25;800
	Cleaning contractors	8,785	7,150	(1,635)	(22.87)	7,800
	Cleaning materials	4,687	2,383	(2,304)	(96.68)	2/600
	Waste disposal	7,277	13,750	6,473	47.08	1/5;000
	Repairs and maintenance	4,416	4,583	167	3.64	75;000
	Maintenance contracts	85,322	75,000	(10,322)	(13.76)	75;000
	Security	790,813	798,000	7,187	0.90	75;000
	Building Refurbishment	23,333	23,833	500	2.10	26;000
	Property depreciation	956,239	967,160	10,921	1.13	26;000

OVERHEAD TOTAL

Office services 284,073 242,917 (41,156) (16,24) 265,000 Photocopying 7,976 10,005 (423) 0,000 3,0 Postage 181,055 140,000 (41,156) (28,33) 158,000 Telephone system maintenance 0 2,933 100,00 3,206 120 3,96 3,756 Couriers 3,308 4,833 (14,75) (28,04) 166,001 4,200 Office equipment rental 5,775 0,0 (6,705) (18,50) 3,12 3,256 Office equipment rental 5,775 0,0 (6,705) (18,50) 3,12 3,256 Office equipment rental 5,775 0,0 (6,705) (15,20) 2,2587 (23,30) 7,250 0,0 0,00 3,2 Office equipment rental 5,775 0,0 6,005 (15,82) 2,2587 (5,036) (7,85) 7,250 2,2587 (5,036) (7,85) 7,0000 6,234 5,180 12,000 1,0200	Code		Actual £	Budget £	Variance £	Variance %	Annual Budget £
Printing and stationery 284,073 282,8168 (11,65) 365,000 Protocopying 7.976 30,050 (14,165) (16,94) 268,000 Postage 181,055 36,070 (29,33) 32,000 (15,010) Telephone 2,1521 30,15 32,000 32,800 32,000 Mobile telephone 3,136 32,265 11,055 30,15 32,000 32,800 Couriers 2,1933 12,033 (17,15) (60,47) 2,900 (17,15) (60,47) 2,900 Office equipment < 2500		Office services					-
Photocopying 7,976 50,083 2,107 20.00 11,005 Microfilming 423 20,007 (41,055) (23,33) 155,000 Telephone 25,612 26,851 11,055 30,155 40,005 Telephone 3,135 5,255 120 3,69 3,560 Fax 2,046 1,375 (671) (48,80) 1,560 Couriers 3,308 1,1835 31,600 1,560 Couriers 3,308 1,1835 357,000 1,260 Office equipment rental 5,705 0 (5,755) 0.00 0 Office equipment maintenance 0 0 0 0.00 0 Office equipment maintenance 5,818 16,500 (7,65) 70,000 Software maintenance 5,818 10,550 11,502 12,550 Computer services 41,705 17,372 (28,49) 22,850 Hardware < 2500			284 073	949 047	(41 156)	(16.94)	265 000
Microfilming 423 0 (423) 0.0 0 0 Postage 181.055 30.000 (41.055) (29.33) 155001 Telephone 0 25.612 35.667 11.055 30.15 40.000 Mobile telephone 3.136 4.255 120 3.69 4.550 Fax 2.046 5.76 (67.71) (48.80) 1.600 Office equipment < 2500				Contraction of the second s	• •		
Postage 181.055 39.000 (41.055) (29.33) 155.000 Telephone 25.612 39.067 11.055 30.15 40.000 40.0			•	LEAPARDER ENVIRONMENT OF A PROPERTY OF	•		
Telephone 225,612 36,867 11,055 30,15 40,000 Mobile telephone 3,136 3,253 100,00 5,200 Mobile telephone 3,136 3,255 120 3,69 3,560 Fax 2,046 1,375 (677) (48,80) 1,600 Office equipment < 2,500		•					A CONTRACTOR OF A CONTRACTOR O
Telephone system maintenance 0 2933 2933 100 00 2953 Mobile telephone 3,136 1,375 (671) (48.60) 1,200 3,69 3,250 Fax 2,046 1,375 (671) (48.60) 1,200 3,690 3,520 Office equipment < £500		+		Store block and the store of th		• •	
Mobile telephone 3,136 3,256 120 3,69 3,256 Fax 2,046 1,373 (f-11) (48,80) 1,500 Couriers 3,308 1,833 (1,475) (48,80) 1,500 Office equipment rental 5,705 0.00 (5,705) 0.00 0 Office equipment maintenance 0 1.01 14,255 357 3.12 25,600 Other office services 28,068 22,917 (5,151) (22,48) 25,600 Depreciation of office equipment 69,203 84,167 (5,036) (7,86) 70,000 Depreciation of office equipment 0 63,211 572,408 (9,635) (15,82) 65,55 Computer services 13,333 11,872 (23,330) (13,31) 45,650 Hardware 4,500 4,306 17,827 (23,300) (13,31) 45,650 Software maintenance & licenses 41,705 14,872 (23,830) (13,31) 45,650 Software support 64,303		•	-				
Fax 2.046 1.975 6(71) (48.00) 1.2000 Couriers 3.308 1.475 (671) (48.07) 2.000 Office equipment rental 5.705 0.000 (5.005) (18.59) 3.200 Office equipment rental 5.705 0.000 0.000 0.000 0.000 Othice equipment rental 5.705 0.000 (5.357) 3.12 12.8000 Othice equipment rental 69.203 874.167 (5.036) (7.85) 70.020 Depreciation of office equipment 69.203 874.167 (5.036) (7.85) 70.020 Bardware < 25.00		• •	-				
Couriers 3.308 9.833 (1,475) (80,47) 2,009 Office equipment < £500		•				3.69	
Office equipment < £500 41,505 35,000 (6,505) (18,59) 35,200 Office equipment maintenance 0 5,705 0 (5,705) 0,00 0 Otfice equipment maintenance 0 11,101 11,466 357 3,12 32,500 Otfice equipment maintenance 28,068 22,947 (5,151) (22,48) 70,000 Depreciation of office equipment 69,203 663,211 28,72608 (20,805) (15,82) 70,000 Computer services 41,306 6,055 1,790 29,36 5650 Hardware 5,818 16,500 10,682 64,74 13,000 Software maintenance & licenses 41,705 47,875 (23,84) 13,000 52,880 Software development 0					(671)	(48.80)	1,500
Office equipment rental 5.705 0.00 0 00 Office equipment maintenance 0 0 0 0.00 0		Couriers	3,308	1,833	(1,475)	(80.47)	2,000
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Office equipment maintenance 0		Office equipment rental	5,705	(Ö)	(5,705)	0.00	
Staff catering Other office services Depreciation of office equipment 11,101 (28,068) 11,4258 (22,917) 3.72 (5,151) 12,200 (22,48) (7,0505) Computer services Hardware exintenance 663,211 672,608 (90,605) (15,82) 823/950 Computer services Hardware maintenance 5,818 16500 10,682 64.74 18,000 Software 7,466 13,333 5,918 44.22 14,600 Software development 0 0 0.00 0 <td></td> <td>Office equipment maintenance</td> <td>0</td> <td>1</td> <td></td> <td>0.00</td> <td></td>		Office equipment maintenance	0	1		0.00	
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Depreciation of office equipment 69,203 64,167 (5,036) (7,85) 70,000 663,211 572,606 (90,605) (15.82) 623,950 Computer services Hardware 572,606 (90,605) (15.82) 68650 Hardware 5,818 16,600 10,882 64.74 15,000 Software maintenance 5,818 13,834 5,918 44.22 144,600 Software development 0 0 0 0.00 0	a little and a lit	Other office services		CONTRACTOR STORE AND A			
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Computer services Hardware < £500						• •	
Hardware < £500 4,306 6,036 1,790 29,36 6,650 Hardware maintenance 5,818 16,600 10,682 64,74 18,000 Software maintenance 4,1705 17,1875 (23,830) (133,31) 19,500 Software development 0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td>(10.02)</td><td></td></t<>						(10.02)	
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Internet development 0		•			-		0
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Computer media and sundries 9,085 10,083 998 9.90 11,000 Disaster contingency plan 6,659 7,792 1,133 14,54 8,500 Computer training 699 7,608 6,909 90.81 8,300 Other computer services costs 7,355 7,425 70 0.94 8,100 IT Security - Backup Offsite etc 4,846 13,292 8,446 63.54 14,600 IT Hardware Disposals (2,535) 0 2,535 0.00 0 Hardware depreciation 316,719 328,231 11,512 3.51 375,300 Advertising 13,974 15,000 1,026 6.84 65,000 Annual Reports (Design, Distribute) 193,299 100,000 (3,299) 1.74 130,000 Brochures (Design, Distribute) 63,590 70,000 6,410 9.16 70,000 HPC Launch Event 46,432 47,000 568 1.21 47,000 Listening Events 11,119 16,000		•	•	1100 States and a Solid states and a state of the	-		<u>(Q)</u>
Disaster contingency plan 6,659 7,792 1,133 14.54 8,500 Computer training 699 7,608 6,909 90.81 3,300 Other computer services costs 7,355 7,425 70 0.94 8,100 IT Security - Backup Offsite etc 4,846 13,292 8,446 63.54 14,500 IT Hardware Disposals (2,535) 0 2,535 0.00 6 Hardware depreciation 316,719 328,231 11,512 3.51 375,300 Advertising 13,974 15,000 1,026 6.84 65,000 Annual Reports (Design, Distribute) 193,299 190,000 (3,299) (1.74) 190,000 Brochures (Design, Distribute) 63,590 70,000 6,410 9.16 70,000 HPC Launch Event 46,432 477,000 568 1.21 47,000 Listening Events 11,119 16,000 4,881 30.51 16,000 Lobbying 4,3441 41,250 (2,193)						• •	
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Other computer services costs 7,355 7,425 70 0.94 8,100 IT Security - Backup Offsite etc 4,846 13,292 8,446 63.54 14,500 IT Hardware Disposals (2,535) 0 2,535 0.00 6 Hardware depreciation 316,719 328,231 11,512 3.51 375,300 Advertising 13,974 15,000 1,026 6.84 65,000 Annual Reports (Design, Distribute) 193,299 190,000 (3,299) (1.74) 190,000 Brochures (Design, Distribute) 193,299 190,000 6.84 65,000 HPC Launch Event 64,432 47,000 6.68 1.21 47,000 Grandparenting Communications 9,944 9,167 (777) (8.48) 10,000 Listening Events 11,119 16,000 4,881 30,51 16,000 Lobbying 4,341 4,583 242 5.28 5,000 PR Advisors 43,443 41,250 (2,193) (5.32) <td></td> <td></td> <td></td> <td>NAME AND A DESCRIPTION OF A DESCRIPTION OF A DESCRIPTION OF A DESCRIPTIONO</td> <td></td> <td></td> <td>8,500</td>				NAME AND A DESCRIPTION OF A DESCRIPTION OF A DESCRIPTION OF A DESCRIPTIONO			8,500
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IT Hardware Disposals (2,535) 0 2,535 0.00 0 Hardware depreciation 316,719 328,231 11,512 3.51 375,300 485,988 485,747 (271) (0.06) 549,310 Communications 13,974 15,000 1,026 6.84 65,000 Advertising 13,974 15,000 1,026 6.84 65,000 Annual Reports (Design, Distribute) 193,299 190,000 (3,299) (1.74) 190,000 Brochures (Design, Distribute) 63,590 70,000 6.68 1.21 47,000 Herc Launch Event 46,432 47,000 568 1.21 47,000 Grandparenting Communications 9,944 9,167 (777) (8.48) 10,000 Listening Events 11,119 16,000 4,881 30.51 16,000 Lobbying 4,341 4,4583 242 5.28 5,000 Market Research 52,770 50,000 (2,770) (5.54) 50,000 Registrant Comms & Internal 50,735 44,875 (5,860)		•			70	0.94	8,100
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Hardware depreciation 316,719 328,231 11,512 3.51 375,300 485,988 485,717 (271) (0.06) 549,310 Communications 13,974 15,000 1,026 6.84 65,000 Annual Reports (Design, Distribute) 193,299 190,000 (3,299) (1.74) 190,000 Brochures (Design, Distribute) 63,590 70,000 6,410 9.16 70,000 HPC Launch Event 46,432 47,000 568 1.21 47,000 Grandparenting Communications 9,944 9,167 (777) (8.48) .10,000 Listening Events 11,119 16,000 4,881 30.51 16,000 Lobbying 4,341 4,583 242 5.28 5,000 Market Research 52,770 50,000 (2,770) (5.54) 50,000 Registrant Comms & Internal 50,735 44,875 (5,860) (13.06) 63,000 Translations 4,916 7,333 2,417 32.96 8,000 66,000 66,150 66,150 66,150 66,150			(2,535)	. 0	2,535	0.00	
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Communications 13,974 15,000 1,026 6.84 65,000 Annual Reports (Design, Distribute) 193,299 190,000 (3,299) (1.74) 190,000 Brochures (Design, Distribute) 63,590 70,000 6,410 9.16 70,000 HPC Launch Event 46,432 47,000 568 1.21 47,000 Grandparenting Communications 9,944 9,167 (777) (8.48) 10,000 Listening Events 11,119 16,000 4,881 30.51 16,000 Lobbying 4,341 4,583 242 5.28 5,000 Market Research 52,770 50,000 (2,770) (5.54) 50,000 Registrant Comms & Internal 50,735 44,875 (5,860) (13.06) 63,000 Translations 4,916 7,333 2,417 32.96 8,000 6,150 Students / Graduates 0 0 0 0 0 66,150 (456) (0.69) 66,150 Stu			485,988	485,717	(271)	(0.06)	
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OVERHEAD TOTAL

Code	Partners	Actual £	Budget £	Variance £	Variance %	Annual Budget £
	Partners Recruitment	96,017	89,000	(7,017)	(7.88)	89,000
		110,124	110:000	(124)	(0.11)	110,000
	Partners Training	13,635	27,500	13,865	50.42	301000
	Legal & Medical Assessments	162	244,978	244,816	99.93	275,600
	Grandparenting Assessments	362,486	298,985	(63,501)	(21.24)	326,664
	International Reg Assessments			• • •	(21.24) 48.32	
	International Applicant Interviews	4,643	8,984	4,341		9,800
	Mediation - Panels	342	2,667	2,325	87.18	3,000,
	Panels (Allowance & Travel)	138,431	64,167	(74,264)	(115.74)	70,000
	Screening - Panels (Allow & Travel)	0	0 0	0	0.00	
	Visitors	24,638	33,163	8,525	25.71	36,179
	JVC Costs	67,325	86,978	19,653	22.60	90,864
		817,803	966,422	148,619	15.38	1.041,107/
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	Specific departmental expenses	•	an single a ser contra la ser	•	0.00	1. Januar State Strate
	Accountancy assistance	0	0	0	0.00	0
	Archive storage	9,066	10,083	1,017	10.09	11,000
	Auditors' fees	22,731	23,731	1,000	4.21	29,525
	Bank charges & interest	47,889	55,423	7,534	13.59	60,000
	Books and publications	477	.0	(477)	0.00	
	Conferences	0	0	0	0.00	
	General insurance	28,868	29,375	507	1.73	32,250
	Legal insurance	30,625	34,375	3,750	10.91	37,500
	Health and safety	7,316	2,933	(4,383)	(149.44)	3,200
	Legal expenses	693,095	579)334	(113,761)	(19.64)	620,000
	Other professional fees	73,476	65,500	(7,976)	(12.18)	67,000
	Pension administration	7,079	(5,500)	(1,579)	(28.71)	6,000
	Staff functions	7,475	(5,250	(2,225)	(42.38)	(5,250)
	Staff Handbook	2,271	3,667	1,396	38.07	4,000
	Personal Performance Consultancy	5,385	5,958	573	9.62	6,500
	Investors in People	0	7,000	7,000	100.00	7,000
	Good Citizen Scheme	0	1,833	1,833	100.00	2,000.
(Quality ISO 2002	2,319	17,500	15,181	86.75	21,000
	HPC Processes	0	16,665	16,665	100.00	20,000
	Reward Data	2,585	5,000	2,415	48.30	5,000
	Subscriptions to professional bodies	3,569	4,080	511	12.52	4,450
	Proficiency Standards - QAA & Newchurch	311,535	315,000	3,465	1.10	315,000
	Professional Liaison Groups	23,828	22,000	(1,828)		24,000
	Legal - Disc Trans Writer	22,598	14,025	(8,573)	· · ·	15,300
	Taxation advice	1,266	13,125	11,859	90.35	15,000
	Training	16,135	19,250	3,115	16.18	, 20,000
			1,256,607	(62,981)	(5.01)	1/330 97/5
				(02,001)	. (0.01)	
	OVERHEAD TOTAL	7,265,622	27,227,405	(38,217)	. (0.53)	7,801,525

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BALANCE SHEET

as at 29th February 2004

as at 25th rebruary 2004			Marcl	1 2003
	£	£	£	£
FIXED ASSETS				
Tangible fixed assets				
Land & buildings, at cost or valuation Depreciation Net book value	1,700,000 (6,000)	1,694,000	1,300,000 (34,667)	1,265,333
Computer Equipment, at cost Depreciation Net book value	1,918,522 (580,572)	1,337,950	1,487,688 (266,597)	1,221,090
Office furniture and equipment, at cost Depreciation Net book value	326,637 (120,204)	206,433	256,485 (51,001)	205,485
Total tangible fixed assets	_	3,238,382		2,691,908
Investments		1,280,132		1,322,147
TOTAL FIXED ASSETS	-	4,518,514	-	4,014,055
CURRENT ASSETS				
DOH Debtor Other debtors and prepayments Bank balances and cash	0 243,179 <u>14,775</u> 257,954		95,336 712,010 <u>504,924</u> 1,312,270	
CURRENT LIABILITIES Amounts falling due within one year				
Bank overdraft Creditors and accrued expenses	0 680,881		0 <u>1,325,969</u>	
WORKING CAPITAL		(422,927)		(13,699)
DEFERRED INCOME				
Registration fees in advance Retention fees in advance	77,373 _2,642,702	(2,720,075)	63,982 <u>2,174,581</u>	(2,238,563)
NET ASSETS	-	1,375,513	-	1,761,793
Represented by:				
Capital Grant Receivable - LISA System Accumulated Fund at 1 April 2003 Surplus/(Deficit) for the period	-	627,793 1,008,442 (260,722) 1,375,513	- -	753,351 2,416,615 <u>(1,408,173)</u> 1,761,793

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MANAGEMENT ACCOUNTS TO 28 FEBRUARY 2004

CASH FLOW STATEMENT From 1st April 2003 - 29th February 2004

Deficit over expenditure Depreciation of tangible fixed assets Grant income released Gain on disposal of investments Gain on disposal of hardware (insurance claim) Investment income Decrease in debtors	(995,435) 409,255 (125,559) (3,240) (2,535) (57,494) 564,167
Decrease in creditors Increase in deferred income	(645,088) 481,512
	101,012
Net cash outflow from operating activities	(374,417)
Return on investments and servicing of finance	
Investment Income	57,494
Capital expenditure and financial investments	
Purchase of tangible fixed assets	(511,741)
Disposal Income (insurance claim)	10,547
Purchase of investments	(51,600)
Proceeds from sale of investments	379,568
Decrease in Cash	(490,149)
Cash at 31st March 2003	504,924
Cash at 29th February 2004	14,775
Cash Movement	(490,149)

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